

## Agroland Group targets consolidated net sales of 363.4 million lei and operating profit of 19.4 million lei in 2025

**Timisoara, March 28, 2025** – Agroland Business System (BVB: AG), the Romanian entrepreneurial retail, agriculture, and food group that owns the largest network of agricultural stores in Romania, targets consolidated net sales of 363.4 million lei, representing a 14% increase compared to the result achieved in 2024, an operating profit of 19.4 million lei, and a net profit of 9.8 million lei.

*"After the past few years were marked by unforeseen external events, we are proposing a conservative budget for 2025, taking into account factors that may impact geopolitical, economic, and financial stability. At the same time, this year we will continue to invest in the business segments in which we operate, ensuring sustainable growth and strengthening our position in the Romanian market. To this end, we have budgeted investments of 25 million lei for 2025, mainly directed toward the development of the feed factory in Isalnita and the poultry platform in Mihailesti, which will provide us with greater flexibility in managing operational margins and quickly adapting to market changes. In parallel, our MEGA store network is going through a phase of accelerated expansion, reaching the milestone of 30 stores nationwide following the opening of three new locations since the beginning of the year. We continue to focus on diversifying our offering and optimizing operational flows to respond as efficiently as possible to our customers' needs,"* stated Horia Cardos, founder and CEO of Agroland Business System.

In the retail segment, the company plans to open at least 10 new Agroland stores in the MEGA format in 2025, expected to generate sales of 16 million lei this year. Recently, Agroland reached the milestone of 30 MEGA-format stores by opening a new unit in Turnu Magurele, Teleorman County. The investment amounted to 400,000 lei, with the store covering an area of 160 square meters and offering a range of over 2,500 products. For this year, the company's management estimates sales of over 3 million lei for the new Agroland Turnu Magurele store, with an average daily traffic of approximately 100–120 people.

This year, Agroland Group will complete an investment at its poultry platform in Mihailesti, involving the renovation and equipping of six production halls with a total capacity of 116,000 laying hens. This expansion will increase the capacity of the Mihailesti platform to 300,000 hens, generating an average monthly output of 5.8 million eggs, up 18% compared to the average production in 2024.

Regarding feed production, after reaching a total output of 18,100 tons in 2024 from its two factories in Caransebes and Isalnita, the company has started expanding the production capacity at the Isalnita unit. The investment is expected to be completed by the end of 2025 and will enable an additional annual production increase of 10,000 tons.

Agroland Agribusiness, a subsidiary of the Agroland Group specializing in the sale of agricultural inputs, targets gross sales of 69.1 million lei, EBITDA of 4.6 million lei, and net profit of 2.4 million lei for 2025. In the first half of this year, the company will operationalize its seed and grain conditioning station located in Simian, Mehedinti County. This facility will allow the company to process seeds and grains by covering the entire flow – from cleaning, drying, and sorting, to treatment, packaging, and storage.

*"The challenges in the agricultural sector will persist in 2025, due to the difficult situation faced by farmers, especially those operating smaller plots of land, who are more vulnerable to fluctuations in production and input prices. In this context, we are focusing on strengthening our commercial relationships with clients and partners, so that we can provide concrete and flexible solutions tailored to their needs. At the same time, 2025 marks the beginning of a new development phase for the company, through the expansion of our activity into seed and grain processing. This move will enable us to become a producer of our own proprietary seed and grain genetics, adapted to local climate conditions and market requirements. We*

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are confident that this direction will enhance our competitiveness and allow us to support the sustainable development of our partner farmers,” stated Florin Radu, CEO of Agroland Agribusiness.

In 2024, Agroland Group registered consolidated revenues of 315.8 million lei, a 7% increase compared to the previous year, an operating profit of 17.2 million lei, up 55% versus 2023, while net profit reached 7.6 million lei, marking a 62% increase. At the level of Agroland Agribusiness, the company posted operating revenues of 55.2 million lei in 2024, down 3% compared to the previous year. Additionally, EBITDA amounted to 3.9 million lei, a 46% increase compared to 2023, while net profit reached 2 million lei, up 94%.

Agroland Group is listed on the AeRO market of the Bucharest Stock Exchange as of March 1, 2021, and is traded under the symbol AG. Additionally, Agroland Agribusiness shares are listed on the AeRO market of the Bucharest Stock Exchange as of June 15, 2021, and are traded under the AAB symbol.

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#### **About Agroland Group**

*Agroland Business System (BVB: AG) is a Romanian entrepreneurial company owning Romania's largest network of agricultural stores. The company was founded in 2009 in Timisoara by entrepreneur Horia Cardos and today operates a network of approximately 240 specialized stores selling products for the garden, farm, and pets. Also, the company owns the Mihailesti Avicola platform, which produces consumer eggs and day-old chicks. This platform comprises six farms spread over 30 hectares in Giurgiu County. The shares of Agroland Business System have been listed on the AeRO market of the Bucharest Stock Exchange since March 1, 2021, under the symbol AG.*

#### **About Agroland Agribusiness**

*Agroland Agribusiness is a Romanian entrepreneurial company specializing in selling inputs for agriculture. The company is currently active in the southern part of the country, namely in the counties of Dolj, Olt, Mehedinti, Arges, Teleorman, Valcea, Gorj, Dambovita, Ilfov, Ialomita, Giurgiu, Calarasi, Tulcea, Constanta, Caras-Severin, Timis and Arad. The main agricultural inputs sold by Agroland Agribusiness are fertilizers, pesticides, seeds, and fuels. Thus, the company trades the entire set of inputs needed by farmers. On a secondary level, Agroland Agribusiness is also involved in grain trading. It purchases grain from farmers and sells it to large traders who operate only in fixed points or ports. Thus, Agroland Agribusiness operates as a supplier to farmers through its inputs and as a potential buyer of farmers' crops. Agroland Agribusiness shares are listed on the AeRO market of the Bucharest Stock Exchange as of June 15, 2021, under the AAB symbol.*

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